

## CAREER OPPORTUNITY

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<b>JOB TITLE:</b>	<b>POULTRY SALES REPRESENTATIVE</b>
<b>DIVISION:</b>	<b>West (BC)</b>
<b>REPORTS TO:</b>	<b>Sales Manager, BC Region</b>
<b>LOCATION:</b>	<b>Chilliwack, BC</b>

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Trouw Nutrition is a part of Nutreco, a global leader in animal nutrition and fish feed. Quality, innovation and sustainability are guiding principles embedded in the Nutreco culture from research and raw material procurement to products and services for agriculture and aquaculture. Experience across 100 years brings Nutreco a rich heritage of knowledge and experience for building its future. Nutreco employs approximately 10,000 people in 30 countries with sales in 80 countries.

**WHAT ARE WE LOOKING FOR?** We are looking for a **Poultry Sales Representative** to join our growing Poultry Sales team to create and keep customers! This position requires someone who is energetic, passionate about people, the animal nutrition industry, and can take great care of the customers we serve. **We in turn will take great care of you through our commitment to continuous learning, supportive team and an attractive total compensation package that includes a bonus, competitive health package and retirement benefits!**

**POSITION SUMMARY:** As a Poultry Sales Rep, you will work closely on and off farm with producers and industry colleagues to manage accounts and grow new business, achieving a balance between profitability, market share and customer service. You will be part of the team to ensure the right feed at the right place at the right time. You will be a business partner to clients, and will provide advisory services regarding optimal growth and development of their livestock. In addition, you will work directly with administration and production staff internally, to ensure the facilitation of all aspects of order desk administration, production and delivery of feed are timely and accurate.

### KEY SKILLS FOR THE ROLE:

- Ideal candidate has a post-secondary education in agriculture or agri-business.
- Proven experience in agriculture, customer service and sales.
- Equivalent combinations of education, experience and training will be considered.
- A strong aptitude for and an interest in business development.
- Experience / knowledge in feed industry would be considered an asset.
- Skilled in negotiation, analysis, time management.
- Ability to work under pressure and handle several complex tasks simultaneously.
- Must possess computer skills including Microsoft Word, Excel and Outlook.
- Readiness to travel as required.
- Must be self-motivated, personable and results oriented.
- A valid drivers' license is required for this role and a condition of employment.
- Eligible to work full time in Canada.
- Must be passionate about your career!

**APPLICATION PROCESS:** If you are interested in applying for this position, please visit the careers section of our website at [www.trouwnutrition.ca](http://www.trouwnutrition.ca) or submit an application with your resume to [work@trouwnutrition.com](mailto:work@trouwnutrition.com) by Friday, May 27, 2022. We thank all applicants for their interest in Trouw Nutrition Canada Inc.; however only those selected for interviews will be contacted. No calls please. We are committed to employment equity and we encourage applications from qualified individuals, including women, Aboriginal peoples, persons with disabilities and members of visible minorities. Trouw Nutrition Canada Inc. is committed to compliance with all applicable legislation including providing accommodation for applicants with disabilities. Please advise us at any point during the recruitment and selection process if you require accommodation.